

Justin Jenk



Artifex & Pathfinder

I enjoy finding and connecting dots.

I am often described as an ‘artifex’. These qualities, along with my experiences and expertise, allow me to act as a pathfinder for those individuals and corporations who see challenges in front of them. The journey starts with goals, obstacles and actions being defined in a structured manner to achieve success! The path and resources required (including skills) are chosen to realize one’s ambitions. I am often asked to often join on the journey. It is a mutually rewarding experience.

Professionally, I have managed the challenges of growth, turnaround & risk (opportunities and threats) in all their aspects. My work has spanned a full range of issues across organizations, industries and borders (6 continents/112 countries). I have managed enterprises (from 1 to over 14,000 FTES) and assets in excess of USD10 billion), run projects, founded/built businesses and funds, managed growth-transformations-turnarounds, led crisis-reliefs and rescued banks; all the while creating (with others) opportunities for thousands the world over.

At Raktas (based in Tallinn, operating globally) we offer support to discerning owners, decision-makers and high-achievers of enterprises. My formal roles have included being a: Chair; CEO (public and private); Management Consultant as well as; an Advisor (M&A-Investment-Family Offices); Interim/Project Manager; Business Angel/Investor; Mentor and public speaker.

In my pursuit of “dots”, the reward is to discover paths and journey with those who can make a difference.

Career & Education

- **Raktas** - Founding Partner (2008-present): *global*
- **Gate Capital** - Chair/FCA SMF-1 (2018-present): *UK*
- **Delta/Vivartia** - CEO (2003-07): *Greece/Southeast Europe*
- **Accenture** - Partner (2001-03): *Europe/Asia*
- **McKinsey & Co** - Partner (1988-01): *Greater Europe/Americas/Asia*
- **Swires** - Manager (1982-86): *Australasia/Gulf*

I hold degrees from: **Oxford BA Hons** and **Harvard MBA** (my mum is proud).



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